

Cold Laser Technologies, Inc. Distribution Structure Current

Asterisk*/Bolded items are suggested changes

Product Prices

	Corded	Cordless
One-time Payment	\$4,995	\$9,995
Lease	n/a	\$3000 down/\$300 per mo

Referral Bonus of \$1000 to any laser owner referring someone else.

Distribution Packages

		LR	LA	LRVP
		*Lease \$10,000	\$10,000	\$25,000
Laser - Cordless		√	√	√
15% commission (with step-up scale)		√		
30% commission			√	√
\$500 override			√	√
\$250 override				√
Training	Laser Certification (Basic) - 6 hrs			FREE
	Laser Certification (Advanced) - 3 hrs			FREE
	Sales & Distribution Training - 3 hrs			FREE
Marketing Package	Business cards			
	Postcards			
	Passes			
	Brochures			
	Revenue Kit			
Bonus				Profit Share